

Pathway to success

Contacting Us

**INTEGRITY**<sup>®</sup>

NEW HOMES

*Changing my world*



INTEGRITY HOME RENOVATIONS

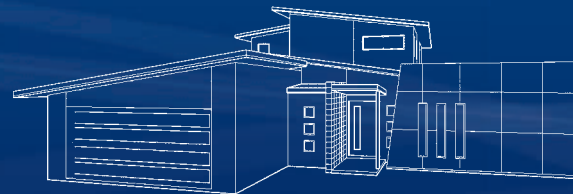
*Changing my world*

For your nearest Display Home and Office locations please call . . .

1300 886 793

. . . alternatively visit our website at

[www.integritynewhomes.com.au](http://www.integritynewhomes.com.au)



Integrity New Homes Pty Ltd<sup>®</sup> is independently owned & operated,  
ABN 56 105 075 625, Builders Lic No: NSW 158643C - QLD 1124529

Pathway to your new renovation . . .

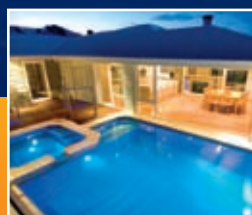
- ▶ Preliminary discussions with Integrity Home Renovations Consultant, site inspection, budget and design requirements established.
- ▶ Initial deposit placed with Integrity Home Renovations
- ▶ Integrity Home Renovations prepares price indication
- ▶ Client examines design and quote and advises of changes OR requests preparation of building contracts
- ▶ Integrity Home Renovations prepares building contracts and submits to client
- ▶ Integrity Home Renovations and client go through building contracts together and on approval the client pays agreed % of total value for work to commence
- ▶ Integrity Home Renovations lodges DA and the client completes colour and electrical consultation/selection.
- ▶ Integrity Home Renovations receives DA approval
- ▶ Integrity Home Renovations orders materials and labour for construction
- ▶ Integrity Home Renovations construction folder is given to the Project Manager to commence work on site
- ▶ Integrity Home Renovations advises client as each building stage is completed
- ▶ Integrity Home Renovations communicates at least every week with client to advise of the progress of works and key stages achieved
- ▶ Integrity Home Renovations gives client notice of practical completion and sets handover date
- ▶ Client arranges final payment and insurance for their new home renovation
- ▶ Integrity Home Renovations hands the client the keys to their new home renovation
- ▶ Client enjoys their Integrity Home Renovation now and into the future.

HOME RENOVATIONS



*Changing my world*

“ No large scale building company has successfully been able to target and develop the renovation market . . . until now! ”



[www.integritynewhomes.com.au](http://www.integritynewhomes.com.au)  
PLAN | DESIGN | CREATE

## Welcome

As you are thinking of building a home renovation you are about to embark on a journey like no other.

The spaces we enclose to create renovations for families are the most important spaces on earth to those families and we take this responsibility very seriously. Here at Integrity Home Renovations we orientate all our decisions around your expectations.

Remember - building a renovation is an art . . . not a science, and it is a journey of constantly changing emotions. I have renovated many homes for myself and I can assure you that for every time you experience satisfaction, excitement and fulfillment you will also experience impatience, frustration and disappointment. It is what makes this industry the greatest and most challenging of all pursuits.

I welcome you into this journey and look forward to providing you with a positive building experience to see that your dream of a new renovation becomes a reality.

Glenn Leet  
Managing Director



## Areas of Speciality

Integrity Home Renovations is able to assist you in all aspects of Home Renovations and Additions. This might be as simple as a new kitchen, paint job and concrete paths to complete demolition and rebuild of your home. Our networks of skilled industry professionals and tradesman has allowed us to project manage jobs at all price points and bring them to a timely and price competitive conclusion for hundreds of clients previously and we look forward to achieving amazing results on your job too.

## Project Management

The Project Manager assigned to your home renovation will be one of the highly skilled Integrity Project Management Team. This Project Manager will be responsible for coordinating and liaising with all suppliers from start to finish of your home renovation. They will also ensure your home is left clean and tidy at the end of each days work.

## Pricing

The reason that home renovations are usually twice the price of new homes is that renovation builders are faced with many more variables than new home builders and so add huge contingencies into their quotes . . . just in case.

Integrity Home Renovations have come up with an innovative strategy which reduces the exposure to unknown elements in the construction and thereby delivers far more affordable home renovations.

As Integrity Home Renovations is part of the Integrity Group of companies delivering hundreds of homes nationally we have access to industry best trade and supplier rates for all building projects. By combining these rates with our highly efficient and structured project management skills we are able to deliver the most affordable home renovation projects in the market.

Put simply, to deliver your home renovation project we will only charge the cost of tradesman, suppliers and professional services plus 20%. We will also charge \$75/hr for any time the Project Manager is on (or traveling to) site

These project management fees give you access to the best administration and technical skills available in the industry and coupled with nationally negotiated trade and supplier rates will deliver an extremely price competitive finished home renovation.



## Building Contracts

Integrity Home Renovations use HIA Cost Plus Contracts exclusively. We have found this contract gives the combination of flexibility and certainty required for smooth completion of a home renovation. Home renovations are not always as straight forward as new homes and we have found that our clients prefer the flexibility to make fast easy adjustments as the building process progresses. HIA Cost Plus Contracts allow this flexibility.

Integrity Home Renovations are pleased to provide a price indication. This indication is used for two purposes:

1.	To establish a proposed budget for the client and confirm if the renovation is viable.
2.	To allow a point of reference for price as the job progresses

At the conclusion of the job a reconciliation is completed between the actual cost of the job and the anticipated cost of the job. This amount is then either refunded or charged to the client.

## Moving Forward

If you would like to discuss your home renovation project with us please talk to one of our sales consultants on 1300 886 793 and we look forward to being of service.

